

# AMEGATE™



RESOURCING THE FUTURE

[www.amegate.com](http://www.amegate.com)



# We Make Your Business Our Own

AME Gate is a highly-diversified company with a proud record. We have achieved notable success with our extensive range of products and services on the world market. And with our portfolio of satisfied customers across a range of industries both within and outside the oil, oil-derivative, mineral and metals sectors, we can help your business find the success it deserves.

## We Are The World

AME Gate is a multinational, multi-skilled and multicultural corporation. We thrive on the blend of nationalities, cultures and experiences that makes us the dynamic company we are today. This means we know each market, and, with our local knowledge, ensure that your company receives the right advice, the right products and services, in the right way. Diversity allows us to be truly global.

AME Gate has a strong worldwide presence that grows from day to day. By constantly making key investments and having access to vital assets, we fortify our network connections. We manage all kinds of ships, storage units, mines and a huge range of other logistical assets to build on our ability to improve the number and quality of our products and services as part of our ongoing commitment to the customers in the territories we operate in.



## We Connect

Our fully-integrated network of partner companies that operate under the AME Gate umbrella, enables us to source, treat, refine, move, stock, fund and furnish commodities, as and when they are needed, and with the quality and price your successful industry requires.

# AME Gate:

## Your Gateway to a World of Opportunity

At AME Gate, we are an innovative and forward-looking supplier and dealer in industrial commodities in every part of the world. We expertly source, transport, and supply metals, minerals and energy products.

At AME Gate, we are responsible for every step of the process involved in the sourcing and trading of crude oil, petroleum derivatives and products, coal and coke, sources of eco-friendly energy, metals, ores, and concentrates for our clients.

AME Gate's success is due not only to our ability to quickly spot and act in response to geo-political movements and developments, but also because of our skill in anticipating future trends.

### We Trade In:

- Crude Oil and Crude Derivatives
- Petroleum Light, Middle and Heavy Distillates and Residuum (Liquid Petroleum Gas (LPG), Gasoline, Naphtha, Diesel, Fuel Oil, Lubricating Oils and Wax)
- Oil Refinery Intermediates
- Bio-Based Fuel and Biodiesel
- Ferrous and Non-Ferrous Concentrates, Ores and Refined Metals
- Coal and Coke



## Logistical, Financing and Trading Services

AME Gate does not just operate as a trader in the world market. Our company's successful business activities have led to connections and partnerships with organisations that mean we are a trusted member of the world business community.

We offer logistical, financing, and trading service solutions, allowing you to take advantage of business opportunities. AME Gate is always looking to make business and trade a success. This is because our knowledge of our core commodity trading is better than most, and so we are able to invest intelligently in assets that we know will have the greatest impact on your business.

We have a long history of successful investment in the oil, oil derivative, minerals and metals sectors, as our corporate finance division and our partners specialise in investment banking, providing us the best possible advice to help you find the ideal solution to your particular need, whether you are a private or public company. We partner our success with yours.

## Coal and Coke

At AME Gate, we have sought out, shipped and supplied products including crude oil, oil derivatives, steam and metallurgical coal, and coke, to our clients for a number of years. We also supply thermal and coking coal, coke, and raw materials to the global market.



Whatever your need, our products meet your highest requirements. Our thermal steam coal comes in every grade of application and calorific value, and our ferrous industry coking coal is customised towards the application you require, and at the time you need it.

AME Gate trades in physical coal and a full range of related products, and possesses a global client base that allows us to operate at the vanguard of industry practice, wherever you are in the world.



## Ferrous Materials

At AME Gate, our success has been based on our expert understanding of the modern steel industry's requirements for increasing levels of growth in production and the related increase in fuel supply to power that growth. We specialise in the supply of all the ferrous and fuel-based raw materials you need to expand your present and future operations.

At AME Gate, we are your first choice for all your ferrous raw materials. With our background in the industry and our extensive network of partners and suppliers, we are able to offer you iron ore—whether in lump, fine, BF/DRI pellet, or HBI form—coking and PCI coal, metallurgical coke and a full range of Ferro-alloys.

We are able to offer your ferrous raw materials in a vast range of quantities, on a principal-to-principal basis, as well as supplying solutions to your logistics, storage, or crushing and blending requirements. In addition, we offer steel-making products such as scrap iron, and other iron alloys such as pig iron and steel billets. In fact, whatever your industry needs, AME Gate can furnish them.

## Non-Ferrous Materials

No matter what application you run as part of your business, AME Gate brings you the full non-ferrous product chain; ranging from raw materials, concentrates and alumina, through intermediates, semi-processed blister copper, to refined metals for use in industrial applications. Additionally, we deal in bulk products such as coal, and base metals such as nickel, as well as the minor metals, cobalt, and molybdenum.



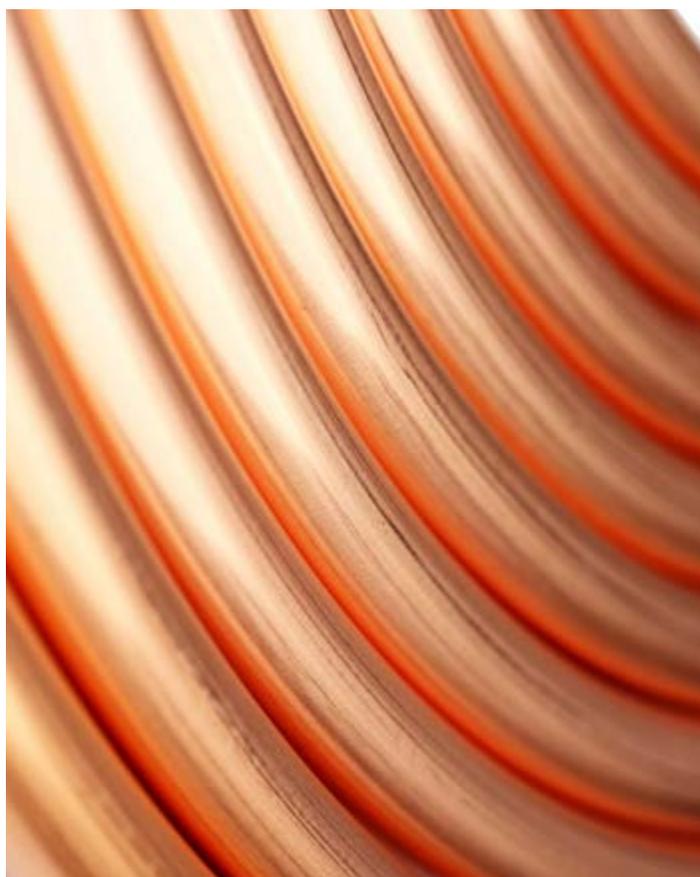
## Concentrates and Ores

If your business requires any ore, of any type and grade, AME Gate is happy to supply them. We also deal in copper, zinc, and lead concentrates as well as other concentrates and alumina.

## Refined Metals

AME Gate is one of the largest traders of refined metals in the world today. We deal in all the major base metals, including: aluminium, lead, copper, nickel, and zinc.

AME Gate also has market strength in both countries that manufacture and use the full range of industry products; this allows us to benefit from regional price variations and deliver our services in the most efficient and cost-effective ways to you.



## Crude and Crude-Derivative

Today's crude oil business is an environment providing continual challenge, changing as it does, by the minute. At AME Gate, we have our corporate fingers on the pulse of the industry: the combination of our professional teams and finely-tuned and responsive infrastructure enables us to immediately focus in on opportunities in every aspect of the industry and maximise the benefits.

At AME Gate, we combine technical expertise with a very strong commercial focus—indeed, as new crude streams come online, AME Gate has already anticipated the trend so you benefit first. When the marketplace has expanded, AME Gate has already booked its pitch.

AME Gate is a prominent independent trader, having sourced crude oil and its derivatives, such as fuel and heating oil, jet fuel, gasoline, naphtha, and oil refinery intermediates to our clients for many years. Our team of professionals works to provide you with coverage and intelligence of global energy markets 24 hours a day, 7 days a week, 365 days a year. This invaluable service is underpinned by our teams of logistics, financial and risk-management specialists.



## Fuel Oil, Petroleum Distillates and Gasoline

There can be no underestimation of the importance of fuel oil in the world economy. At AME Gate, we understand this. We ensure that our customers streamline their value chain through our unique optimisation of the three stages of the fuel oil business—sourcing and evaluation, blending, and merchandising.

AME Gate has a number of partnerships, business relationships and agreements in place to ensure that your fuel oil needs are always met. You can rely on AME Gate to act in your interest. With our global reach, and presence in all the commodity markets, we take on this task every day, delivering on time and in-budget.

AME Gate specialises in two main classes of oil derivative product;

- Oil refinery intermediates include light hydrocarbons, reformate and pyrolysis gasoline, or pygas.
- Light, middle and heavy petroleum distillates and residuum products, such as liquid petroleum gas (LPG), gasoline, naphtha, diesel, fuel oil, lubricating oils and wax.

These are what we have made one of our key strengths in keeping the world moving.

AME Gate also supplies all grades of gasoline derivative. Our logistics people are adept at meeting the complexity you face in the supply of varying gasoline grades, wherever you may be, quickly and safely.





## LPG

LPG is known for its contribution towards reducing greenhouse gas emissions. This is why it has a major role in heating, petrochemical feedstock, vehicle fuel and industrial cooling systems.

AME Gate has always invested in this cleanest of energies, through improving infrastructure and logistics to provide our customers the best service possible in this thriving sector. AME Gate is able to offer you the benefits of our years of expertise and investment.

## Naphtha

An ancient ingredient in 'Greek Fire', we trade naphtha and condensates for the petrochemical industry, gasoline producers, blenders and crude blenders. We have successfully developed long-term relationships with both naphtha customers and suppliers. We place great importance in understanding your needs, anticipating them ahead of time.

## Biodiesel

Biodiesel use is growing. From a mere eight (8) million metric tonnes a few years ago, its use more than doubled to seventeen point five (17.5) million metric tonnes in 2010, largely due to emission concerns.

At AME Gate, we actively promote and encourage research into renewable fuels such as bio-based fuel and biodiesel. By sourcing and supplying sustainable amounts of bio-based fuel and biodiesel products we can help you safeguard the environment.





# The Global Network with the Local Touch

## 'We Source; We Select; We Deliver.'

Our philosophy at AME Gate is simple: right product; right price; right place; right time; all done quickly and efficiently. We do this so you always receive the optimum service you seek, and for your business to thrive.

AME Gate's portfolio of commodities includes: crude oil, crude derivatives, and refinery intermediates, refined metals and non-ferrous concentrates. As part of this trade, we have a notable supply network that benefits from our size as well as a first-class logistics operation that delivers the right result.

We charter in every ship category—both in tankers and dry cargo. We offer cargo services with the assistance of affiliated companies who are among the best service providers in this field. This can be done through either fixed or floating contracts on the basis of spot, COA or long term service. You can also benefit from our time and spot charters which we offer at very competitive rates worldwide. In fact, AME Gate operates a trackable, seamless delivery system that delivers on every order.



## Talk To Us

We are always looking to enhance the local elements of our service. If you would like to partner with AME Gate in your field, we are always delighted to listen to your ideas, so together; we can work to make your business better.

For general inquiry/information (UK & International): [ame@amegate.com](mailto:ame@amegate.com)

For sales & trade services: [sales@amegate.com](mailto:sales@amegate.com)

To supply or for partnership: [partner@amegate.com](mailto:partner@amegate.com)

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